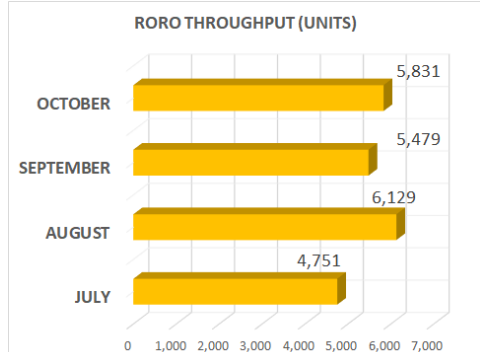
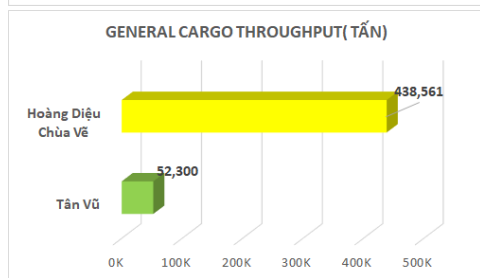
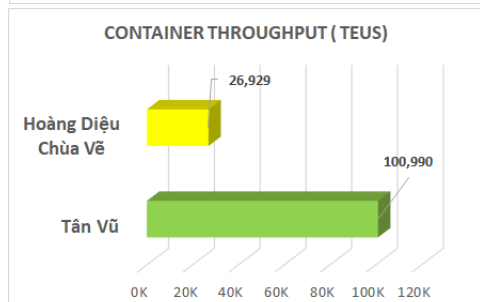
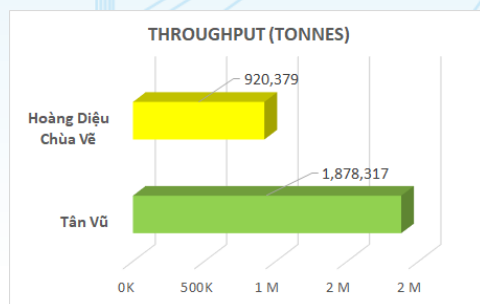


NEWS LETTER

Port Of Hai Phong

NOVEMBER 2025

OCTOBER OPERATIONAL RESULTS



Indicators	Value
Total Vessel Calls	131 calls
Average Vessel Turnaround Time	19 hours/ call
Yard Utilization Efficiency	-----
• Tân Vũ Terminal	86.2%
• Hoàng Diệu Chùa Vẽ Terminal	65.8%



CUSTOMER APPRECIATION EVENT 2025: “TRUST PRESERVED – GLOBAL CONNECTED”

From November 7–9, 2025, at InterContinental Ha Long Bay, Port of Hai Phong successfully hosted its 2025 Customer Conference, attended by VIMC leaders, state management agencies, as well as domestic and international partners and customers. In his speech at the event, General Director Nguyen Tuong Anh affirmed the orientation of “Customer-Centric – Driving Sustainable Development,” while emphasizing the goals of innovation, digital transformation, and service quality enhancement.

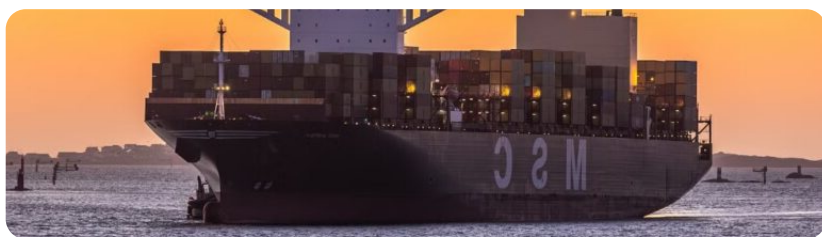
In 2025, the Port implemented several major projects, including the installation of four new STS cranes, dredging the Dinh Vu channel to –8.5 m, completing berths 3–4 at HTIT Port, and establishing two new subsidiary companies. Representatives from CK Line highly praised the reputation and capabilities of Port of Hai Phong. Side activities such as the golf tournament, Ha Long Bay tour, and appreciation gala helped foster a spirit of connection, concluding the conference to the proud tune of “My Homeland Port.”

With over 150 years of development, Port of Hai Phong has established itself as Northern Vietnam’s maritime gateway and a key international logistics hub. Focusing on a green, smart, and modern port, it invests in technology, infrastructure, and skilled personnel to boost competitiveness. With the trust of customers and partners, Port of Hai Phong remains committed to its core values—“Professionalism – Efficiency – Reliability – Sustainable Development”—and its role as the leading northern seaport in global connectivity.

MSC CROSSES THE 7M TEU MARK

Mediterranean Shipping Co (MSC), the world's largest container carrier, has just surpassed the 7 million TEU mark with a fleet of 7,002,757 TEU and an orderbook of over 2 million TEU. This scale exceeds that of Gemini Cooperation (Maersk & Hapag-Lloyd) and Premier Alliance (Yang Ming, HMM, ONE). Over the past 10 years, MSC has tripled in size through newbuilds and the acquisition of around 400 secondhand vessels. By early 2022, MSC became the world's largest container operator, also placing Switzerland among the top 10 countries with the largest fleets.

(Source: Splash – 03/11/2025)



HIGHLIGHTS



U.S. President Donald Trump and Chinese President Xi Jinping reached a “trade truce,” with the U.S. cutting tariffs and China pausing rare earth export controls. Both agreed to cooperate on AI, cybersecurity, and anti-money laundering, signaling a major easing in U.S.–China tensions.

(Source: BusinessDay – 30/10/2025)



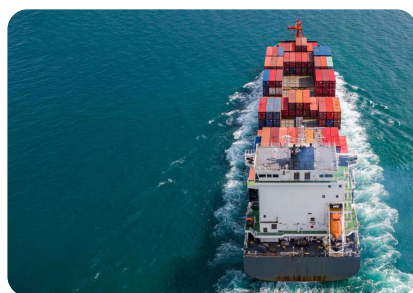
Maersk has inaugurated its Mega Distribution Center in Shah Alam, Malaysia – the company's largest logistics facility in the Asia-Pacific region, covering 180,000 m² with 100,000 pallet positions, directly connected to Port Klang and Kuala Lumpur Airport.

(Source: MAERSK – 05/11/2025)



Since China implemented port fees on October 14, Matson (U.S.) has paid USD 6.4 million. The U.S. and Chinese leaders agreed to suspend these fees for 12 months, easing trade tensions. Without the suspension, Matson could have faced USD 80 million per year.

(Source: Reuters – 05/11/2025)



From October 31 to November 11, 2025, major shipping lines simultaneously adjusted their global networks to optimize routes and reduce emissions. CMA CGM launched the Morocco Shuttle service, expanded EUROMAR, MEDEX, and SWX2, and introduced JMX2 in the Middle East. Gemini Cooperation, MSC, and ONE also updated their Asia, North America, and Europe trade lanes.

(Source: Kuehne + Nagel – 11/11/2025)



In the first ten months of 2025, cargo throughput at Hai Phong ports exceeded 162 million tons, up 11.67% compared to the same period in 2024. In October alone, cargo volume reached 22.95 million tons, a 7.3% increase year-on-year. State-owned ports handled 4.852 million tons, accounting for 99% of the same period, while non-state ports processed 18.098 million tons, up 9.86% from the previous year. Total port revenue exceeded VND 6,849 billion, up 9.9%. These results enabled Hai Phong to achieve its October targets and surpass the ten-month plan, with key ports such as VIP Green Port, Nam Dinh Vu, and Hai An...

(Source: Hai Phong News – 10/11/2025)



PORT OF HAI PHONG AND THE SWEDISH DELEGATION PROMOTE COOPERATION IN GREEN AND SMART PORT DEVELOPMENT

On the afternoon of November 3, at HTIT Terminal (Berths 3–4, Lach Huyen), Port of Hai Phong, in collaboration with the Swedish Delegation and under the sponsorship of the Swedish Embassy in Hanoi and Business Sweden, successfully organized the Green and Smart Port Development Workshop. The event brought together representatives from VIMC, Port of Hai Phong, HTIT Terminal, and numerous Swedish companies to share experiences and technology–finance solutions for developing modern, green, and sustainable seaports. The workshop opened new prospects for international cooperation, reaffirming Port of Hai Phong's pioneering role in the green transition and digitalization of Vietnam's port industry.

The workshop marked a significant step forward in international cooperation, focusing on the application of smart technology, clean energy, and advanced financial mechanisms, aiming to develop modern, sustainable ports and achieve net-zero emissions by 2050.